

(Kane Title Services letterhead)

Dear Mortgage Professional,

Have you ever lost a prospective client, or had costly problems at a closing, because of a title company's delays or mistakes? If so, I've got great news.

Your *next* closing will be the simplest, easiest one you've had in years. All the stress, headaches and aggravations associated with the closing process are over. No more frantic last-minute phone calls, trying to track down where, which and what happened? No more frustrating voice-mail dead-ends — while your prospect is shopping the deal around. No more "Sorry, the person you need to speak to isn't available..."

Instead, you'll get title commitments quickly and easily. You'll sign borrowers promptly, before they start shopping around. You'll stroll into every closing relaxed and confident, knowing all the documents have been prepared accurately and delivered when promised — even *early*. You have time to review the HUD and get your questions answered prior to closing.

With our fast turnarounds, personal service, and trouble-free closings, you'll have the ability to originate, process and fund more loans than ever. That's a personal commitment from me, my brother Shane, and all of us at Kane Title Services. *PLUS: Your satisfaction — and your clients' — is guaranteed!*

"Kane Title is by far the most accommodating title and closing company I've worked with... They're always available to answer my questions."

Eric Wright, Bank of America

Everything we know about service we learned from our grandfather

No, he wasn't in the title business. He was a maintenance worker. But when my brother and I were growing up back in Cranston, grandpa taught us about working hard and doing right by others. So when we established Kane Title Services, we followed his simple lessons:

- **Work a little harder than the other guy.** Our name is on the door, so our reputations are on the line. That means we start a little earlier in the morning, and stay a little later at night. Whatever it takes to get it right.
- **If you want something done right, do it yourself.** I'm the in-house attorney, and I *personally oversee every closing*. If there's a problem, I'll call you and straighten it out. (Imagine, a lawyer actually calling you!)
- **Keep your promises.** We meet and exceed our clients' expectations every closing. If we promise a commitment in 2-3 days, you'll have it in 2-3 days — or sooner.
- **Take responsibility.** Every Kane Title rep has the training, experience and technology to answer your questions and resolve your problems, usually right on the spot. Our advanced technology improves our efficiency and enables us to handle a high volume of closings, with fewer frustrating delays.

(over, please)

- **Treat people the way you want to be treated.** Because we're still fairly small, each client is important to us. We're proud of the warm, personal relationships we have with our long-term clients. Do you feel like "just a number" at your present title company? You won't at Kane Title Services. To us, you're a VIP.

"In the three years I've worked with Kane Title Services, not one of my closings has had a glitch. Their service is A-1, meaning painless and more affordable closings for my clients."

Mark Lebkuchner, Schaefer Mortgage

Why Kane Title Services?

What makes us unique is our ability to provide exceptional personal service to our clients. My brother Shane and I opened Kane Title Services with a single idea: Do it right the first time. We knew we'd succeed if we helped our clients succeed. So we make the title closing process fast, accurate and stress-free.

Now we're more convenient than ever. We just relocated to beautiful new offices on Route 1 in Plainville, just off I-95, 495 and 295 — close to everything.

Discover for yourself what satisfied lenders like Bank of America, Citizens, First Equity Funding, First Horizon, GMAC Mortgage, Heritage, Paragon, Schaefer Mortgage and Washington Mutual have known for years: Kane Title opens the door to more closings.

"Having originated loans for over 20 years, I've come to appreciate the knowledge and professionalism of my friends at Kane Title. They're fast, accurate and reliable. They go the extra mile. It's a pleasure working with them."

Ken Perry, First Equity Funding Corporation

Satisfaction Guaranteed

We do more than just promise to provide exceptional service. We put it in writing: *If your clients aren't completely satisfied — we'll refund the attorney closing fee.* Period. No small print. No excuses. Look over the enclosed brochure for more information and our flat-fee pricing.

Try Kane Title Services for your next closing. We know you'll be back again and again.

Sincerely,

Jason S. Kane
Attorney
President, Kane Title Services

PS: For *fast turnarounds, great personal service, competitive fees — and our satisfaction guarantee* — count on Kane Title Services for your next closing. Call 508.809.6580 today.